AUDITED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION

SINGAPORE RETAILERS ASSOCIATION AND ITS SUBSIDIARY COMPANY

(Registration No: S77SS0005G) (Registered in the Republic of Singapore)

30 September 2020

(Registration No: S77SS0005G)

(Registered in the Republic of Singapore)

AUDITED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION FINANCIAL YEAR ENDED 30 SEPTEMBER 2020

COUNCIL MEMBERS

President Mr Ramasamy Dhinakaran Vice President Ms Gan Siok Hoon Mr Benjamin Douglas Jackie Vice President Honorary Secretary Mr Joshua Koh Zhu Xian Honorary Treasurer Mr Ng Whye Keong Mr Alwyn Chong Mr Charlie Teo Chay Lee Councillor Councillor Ms Elaine Heng Yin Xuan Councillor Councillor Mr Giam Seng Keong Councillor Mr Udai Kunzru Councillor Mr Jeremy Taylor Councillor Mr Kenneth Aruldoss Councillor Mr Ng Siak Yong Councillor Mr Ong Sioe Hong Councillor Ms Helen Cheung Councillor Ms Serene Seow Councillor Mr Lester Quah Eng Guan Councillor Mr Pang Fu Wei

REGISTERED OFFICE

1 Coleman Street #05-11B The Adelphi Singapore 179803

AUDITORS

JH Tan & Associates Chartered Accountants Singapore

BANKERS

DBS Bank Limited Overseas Chinese Banking Corporation Limited Standard Chartered Bank

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(Registration No: S77SS0005G)

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STATEMENT BY COUNCIL MEMBERS

In our opinion, the accompanying financial statements set out on pages 4 to 26 are properly drawn up in accordance with the books and vouchers of Singapore Retailers Association ("the association") and of the group, and Singapore Financial Reporting Standards, and so as to give a true and fair view of the state of affairs of the group and of the association as at 30 September 2020, and the results, changes in funds of the group and of the association and cash flows of the group for the financial year ended on that date.

On behalf of the Council Members,

RAMASAMY DHINAKARAN President

Singapore, 5 MAR 2021

NG WHYE KEONG Honorary Treasurer

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SINGAPORE RETAILERS ASSOCIATION

(Registration No: S77SS0005G)

(Registered under the Societies Act, Chapter 311, Singapore)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Opinion

We have audited the financial statements of Singapore Retailers Association ("the association") and its subsidiary (collectively "the group"), which comprise the statement of financial position of the group and the association as at 30 September 2020, the statement of comprehensive income and statements of changes in fund of the group and the association and statement of cash flows of the group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Societies Act, Chapter 311 and Companies Act, Chapter 50 (collectively the "Acts") and Financial Reporting Standards in Singapore (FRSs) so as to present fairly, in all material respects, the state of affairs the group and the association as at 30 September 2020 and the results and changes in fund of the group and the association and cash flows of the group for the year ended on that date.

Basis of Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the association in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the provisions of the Act and FRSs, and for such internal control as management determines is necessary to enable the presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SINGAPORE RETAILERS ASSOCIATION (cont'd)

(Registration No: S77SS0005G) (Registered under the Societies Act, Chapter 311, Singapore)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (cont'd)

Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
 forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
 of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events in a
 manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Regulations enacted under the respective Acts to be kept by the association and the subsidiary company, incorporated in the Republic of Singapore, of which we are the auditors, have been properly kept in accordance with those Regulations.

JH TAN & ASSOCIATES

Public Accountants and Chartered Accountants Singapore

Singapore, 5 March 2021

(Registration No: S77SS0005G) (Registered in the Republic of Singapore)

STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2020

	THE GROUP			THE ASSOCIATION .	
	Note	2020	2019	2020	2019
		\$	\$	\$	\$
Income: -		Ţ			
Course fees, net		(13,128)	6,011	(13,128)	6,011
Subscription and entrance fees, net		221,164	254,759	221,164	254,759
Surplus from seminars and events, net	4	582,937	805,969	582,937	805,969
Bank interest income	•	148	255	148	255
Other income	5	100,278	16,238	100,278	10,075
Office income		891,399	1,083,232	891,399	1,077,069
Less: Expenses: -		,			
Advertisement		2,311	4,148	2,311	4,148
Audit and tax fees		9,700	15,100	6,900	10,200
Bad debts written off, trade		28,668	11,610	28,668	5,639
Bank charges		2,949	1,838	2,690	1,788
Course expenses		-	100	-	-
Depreciation of property, plant and equipment	8	83,312	76,919	83,312	76,919
Employee costs	6	491,137	764,642	491,137	764,642
Exhibition and meeting				0.000	1,340
expenses		2,986	1,340	2,986	989
Gifts and entertainment		902	989	902	3,170
Insurance		1,487	3,170	1,487	68,047
Interest on term loan		59,579	68,047	59,579	50,047
Membership fee		1,159		1,159	1,534
Miscellaneous expenses		1,509	1,534	1,509	1,004
Penalty		486		486	4,906
Printing and stationery		1,524	5,229	1,517	4,900
Professional and legal fees		250		250	17,638
Property tax		10,368	17,638	10,368	17,030
Expenses, carried forward		(698,327)	(972,304)	(695,261)	(960,960)

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(Registered in the Republic of Singapore)

STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2020 (cont'd)

Note 2020 2019 2020 2019 \$ \$ \$)
<u> </u>	
Ψ Ψ Ψ	
Expenses, brought forward (698,327) (972,304) (695,261) (960,	960)
Removal charges - 960 -	960
Repairs and maintenance 27,848 39,401 27,848 39	,401
Secretarial fee 5,690 6,860 4,280 5	,000
Tele-communication 3,793 4,536 3,793 4	,536
Transport and travelling 1,015 8,743 1,015	,743
Utilities 1,051 1,914 1,051 1	,891
(39,397) (62,414) (37,987) (60	531)
(737,724) (1,034,718) (733,248) (1,021	491)
Profit before taxation 153,675 48,514 158,151 55	,578
	431)
Troit ditor taxation	5,147
Other comprehensive income for the year, net of taxation	-
Total comprehensive income/(loss) for the year 140,468 48,083 144,944 5	5,147
Total comprehensive income/(loss) attributable to:	
Owners of the parent <u>140,468</u> <u>48,083</u> <u>144,944</u> <u>5</u>	5,147

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STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2020

ASSETS	Note	THE GR 2020 \$	OUP 2019 \$	THE ASSOC 2020 \$	2019 \$
Non-current assets Property, plant and equipment Investment in subsidiary company	8	5,626,846	5,710,158	5,626,846	5,710,158
,		5,626,846	5,710,158	5,626,846	5,710,158
Current assets Trade and other receivables Amount due from a	10	1,825,363	3,013,660	1,825,363	3,013,660
subsidiary company Cash and cash equivalents	11 12	1,347,211	824,601	34,425 1,294,535	32,508 771,716
		3,172,574	3,838,261_	3,154,323	3,817,884
Total assets		8,799,420	9,548,419	8,781,169	9,528,042
FUND AND LIABILITIES				4 500 404	4 449 460
Accumulated fund		4,402,894	4,262,426	4,593,404	4,448,460
Non-current liabilities Term loan	14	2,446,018	2,588,329	2,446,018	2,588,329
Current liabilities Trade and other payables Deferred income Term loan Provision for taxation	15 13 14 7	1,637,550 191,856 107,897 13,205	2,427,913 191,856 68,453 9,442 2,697,664	1,620,645 - 107,897 13,205	2,413,358 68,453 .9,442 2,491,253
Total fund and liabilities		1,950,508 8,799,420	9,548,419	8,781,169	9,528,042

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STATEMENTS OF CHANGES IN FUND FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2020

THE GROUP	Accumulated Fund
	\$
Balance as at 1 October 2018	4,214,343
Total comprehensive income for the year	48,083
Balance as at 30 September 2019	4,262,426
Total comprehensive income for the year	140,468
Balance as at 30 September 2020	4,402,894
THE ACCOUNTION	
THE ASSOCIATION	Accumulated Fund
	\$
Balance as at 1 October 2018	4,393,313
Total comprehensive income for the year	55,147
Balance as at 30 September 2019	4,448,460
Total comprehensive income for the year	144,944
Balance as at 30 September 2020	4,593,404

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CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2020

THE GROUP	2020	2019
THE GROUP —	\$	\$
Cash flows from operating activities Profit before taxation	153,675	48,514
Adjustments for: - Bad debts written off, trade Depreciation of property, plant and equipment Bank interest income Interest on term loan	28,668 83,312 (148) 59,579	11,610 76,919 (255) 68,047
Reversal of allowance for credit losses	No.	(11,610)
Operating profit before working capital changes	325,086	193,225
Changes in working capital: - Trade and other receivables Trade and other payables	1,159,629 (790,363)	(1,192,713) 936,599
	369,266	(256,114)
Cash generated from/(used in) operations Interest received Taxation paid	694,352 148 (9,444)	(62,889) 255 (33,372)
Net cash generated from/(used in) operating activities	685,056	(96,006)
Cash flows from investing activity Purchase of property, plant and equipment, being net cash used in investing activity	-	(14,416)
Cash flows from financing activity Repayment of term loan, being net cash used in financing activity	(162,446)	(166,793)
" the second and each aquivalents	522,610	(277,215)
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year	824,601	1,101,816
Cash and cash equivalents at end of the year (Note 12)	1,347,211	824,601

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(Registered in the Republic of Singapore)

NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

1. GENERAL

The association is registered and domiciled in the Republic of Singapore. The registered office is situated at 1 Coleman Street #05-11B, Singapore 179803.

The principal activities of the association and its subsidiary company relate to the protection, promotion and advancement of interests of retailers in Singapore.

The financial statements of the group and the association for the financial year ended 30 September 2020 were authorised for issue on the date of the Statement by Council Members.

2. MANAGEMENT OF THE ASSOCIATION'S AFFAIRS

The association's affairs in relation to the protection, promotion and advancement of interests of retailers are managed by Council Members.

3. SIGNIFICANT ACCOUNTING POLICIES

a) Basis of preparation

The financial statements have been prepared in accordance with the Financial Reporting Standards (FRS) as required by the Societies Act for the association and Companies Act, Cap. 50 for its subsidiary company.

The group has not applied FRS and Interpretations of FRS (INT FRS) that have been issued but are not yet effective as at the financial year end. The Council Members are of the opinion that the initial application of these FRS and INT FRS is not expected to have any significant impact on the financial statements.

The consolidated financial statements are prepared and presented in Singapore dollar, which is the group and association's functional currency. The financial statements are prepared in accordance with the historical cost convention except as disclosed in the accounting policies below.

The preparation of these financial statements in conformity with FRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the financial year end and the reported amounts of income and expenses during the financial year. Although these estimates are based on the Council Members' best knowledge of current events and actions, actual results may ultimately differ from these estimates. There were no significant judgements and estimates made during the financial year, except as disclosed in the notes to the financial statements.

b) Functional and foreign currency

Functional currency

The management has determined that the Singapore dollar ("\$") is the group and the association's functional currency, being the currency of the primary economic environment in which the association operates. Revenue and major operating expenses are primarily influenced by fluctuations in Singapore dollar.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

b) Functional and foreign currency (cont'd)

Foreign currency transactions

Transactions in currencies other than in Singapore dollar are treated as transactions in foreign currencies and recorded at exchange rates approximating those ruling at the transaction dates. Foreign currency monetary assets and liabilities are translated into local currency at year-end exchange rates. Non-monetary assets and liabilities are measured using the exchange rates ruling at the transactions dates or, in the case of items carried at fair value, the exchange rates that existed when the values were determined.

Exchange differences arising on the settlement of monetary items or a translating monetary item at the balance sheet date are recognised in the profit or loss.

c) Subsidiary and basis of consolidation

i) Subsidiary company

Subsidiary is entity over which the group has power to govern the financial and operating policies, generally accompanied by a shareholding giving rise to majority of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the group controls another entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Changes in the association's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the association.

Investments in subsidiary companies are stated in the association's statement of financial position at cost less accumulated impairment losses. An assessment of investments in subsidiary companies is performed when there are indications that the investments have been impaired or the impairment losses recognised in prior years no longer exist.

ii) Basis of consolidation

The consolidated financial statements comprise the financial statements of the association and its subsidiary as at the financial year end. The financial statements of the subsidiary are prepared for the same reporting date as the association. Consistent accounting policies are applied for like transactions and events in similar circumstances.

All intra-company balances, transactions, income and expenses and profits and losses resulting from intra-company transactions are eliminated in full on consolidation.

Subsidiary company is fully consolidated from the date of acquisition, being the date on which the group obtains control, and continues to be consolidated until the date that such control ceases.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

c) Subsidiary and basis of consolidation (cont'd)

ii) Basis of consolidation (cont'd)

Acquisition of subsidiary company is accounted for using the purchase method. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred and assumed at the date of exchange, plus cost directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

Any excess of the cost of the business combination over the group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities represents goodwill.

Any excess of the group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of business combination is recognised in the income statement on the date of acquisition.

d) Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. The cost of property, plant and equipment includes its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Dismantlement, removal or restoration costs are included as part of the cost of the assets if the obligation for dismantlement, removal or restoration is incurred as a consequence of acquiring or using the assets.

Depreciation is charged using the straight-line method so as to write off the cost of the assets over their estimated useful lives, as follows: -

Computers and software - 1 year
Furniture, fittings, equipment and renovations - 3 -10 years
Library books and training aids - 3 years
Freehold office building - 50 years

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The estimated useful lives, residual values and depreciation method are reviewed, and adjusted as appropriate, at the end of each financial year.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, if there is no certainty that the lessee will obtain ownership by the end of the lease term, the asset shall be fully depreciated over the shorter of the lease term and its useful life.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Fully depreciated property, plant and equipment are retained in the financial statements until they are no longer in use.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

e) Financial instruments

Financial assets and financial liabilities are recognised on the group's statement of financial position when the group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets

All financial assets are recognised and de-recognised on a trade date basis where the purchase or sale of financial assets is under a contract whose terms require delivery of assets within the time frame established by the market concerned.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification of financial assets

Debt instruments that meet the following conditions are subsequently measured at amortised cost:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Investments in debt instruments that meet both the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI"):

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at fair value through profit or loss (FVTPL).

Amortised cost and effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

e) Financial instruments (cont'd)

Financial assets (cont'd)

Classification of financial assets (cont'd)

Debt investments classified as FVTOCI

Investments in debt instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, any gains or losses on such a financial asset are recognised in other comprehensive income, except for impairment gains or losses and foreign exchange gains and losses until the financial asset is derecognised. When the financial asset is derecognised the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss for the period.

Interest income is recognised in profit or loss and is included in the "net income from investments" line item in profit or loss.

Impairment of financial assets

The group recognises a loss allowance for expected credit losses ("ECL") on investments in debt instruments that are measured at amortised cost or at FVTOCI. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The group applies the simplified approach permitted by FRS 109 for trade receivables. The ECL on these financial assets are estimated based on the group's historical credit loss experience, adjusted for factors that are specific to the debtors as well as current and forecast general economic conditions at the reporting date.

To assess whether there is a significant increase in credit risk, the group compares the risk of a default occurring on the asset as at the reporting date with the rate of default as at the date of initial recognition. It considers available reasonable and supportive forward-looking information, where relevant.

A default on a financial asset is when the counterparty fails to make contractual payments within a specific period after the credit period granted.

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired include taking into consideration observable data about the significant financial difficulty of the issuer or the borrower; a breach of contract, such as a default or past due event; it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation.

Where receivables have been written off, the group continues to recover the receivables due. Where recoveries are made, these are recognised in profit or loss.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

SIGNIFICANT ACCOUNTING POLICIES (cont'd)

e) Financial instruments (cont'd)

Financial assets (cont'd)

Derecognition of financial assets

The group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss.

Financial liabilities and equity instruments

Classification as debt or equity

Financial liabilities and equity instruments issued by the group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

Borrowings

Interest-bearing loans are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised in profit or loss over the term of the borrowings.

Trade and other payables

Trade and other payables are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest method, with interest expense recognised on an effective yield basis.

Derecognition of financial liabilities

The group derecognises financial liabilities when, and only when, the group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

f) Impairment of non-financial assets

The group assesses at each reporting date whether there is indication that these assets may be impaired. If any such indication exists, the group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

Impairment losses are recognised in the profit or loss except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in the profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

g) Cash and cash equivalents

Cash and cash equivalents comprise cash at banks and in hand.

h) Deferred income

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all required conditions will be complied with.

Income related grants are recognised in the income and expenditure statement over the period necessary to match the expenditure incurred or to match the expenditure that they are intended to reimburse.

Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statement of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual instalments.

i) Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current taxation

Current taxation is the expected tax payable on the taxable profit for the year, using tax rates enacted or substantially enacted at the financial year end, and any adjustment to tax payable in respect of previous years.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

i) <u>Taxation</u> (cont'd)

Deferred taxation

Deferred income tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets and liabilities are measured using the tax rates expected to apply to the taxable profit in the years in which those temporary differences are expected to be recovered or settled based on tax rates enacted or substantively enacted at the financial year end.

Deferred tax assets are recognised for all deductible temporary difference, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary difference, carry-forward of unused tax assets and unused tax losses can be recognised.

At each financial year end, the group re-assesses recognised deferred tax assets and the carrying amount of deferred tax assets. The group recognised a previously recognised deferred tax asset to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered. The group conversely reduces the carrying amount of a deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow the deferred tax assets to be recognised.

j) Revenue recognition

Goods and services sold

Revenue is measured based on the consideration to which the group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognised when the group satisfies a performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation.

Course fees are recognised over the period in which the course is conducted.

Subscription is recognised on an accrual basis and entrance fees are recognised when membership application is approved.

Sponsorships and grants are accrued as income based on the letters of offer from sponsors and grantors. Such grants are included in seminars and events account in the Statement of Comprehensive Income.

k) Employee benefits

The group makes contributions to the Central Provident Fund, a defined pension scheme. These contributions are recognised as an expense in the period in which the related service is performed.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Related parties

Related parties are defined as follows:

A person or a close member of that person's family is related to the association if that person:

a. Has control or joint control over the association;

b. Has significant influence over the association; or

c. Is a member of the key management personnel of the association or of a parent of the association.

ii) An entity is related to the association if any of the following conditions applies:

- a. The entity and the association are members of the same group (which means that each subsidiary and fellow subsidiary is related to the others).
- One entity is an associate or joint venture of the other entity (or an associate or joint venture or a member of a group which the other entity is a member).

Both entities are joint ventures of the same third party.

- d. One entity is a joint venture of a third entity and the other entity is an associate of the entity.
- e. The entity is a post-employment benefit plan for the benefit if employees of either the association or an entity related to the association. If the association is itself such a plan, the sponsor employers are also related to the association.

The entity is controlled or jointly controlled by a person identified in i);

g. A person identified in i) a. has significant influence over the entity or is a member of the management personnel of the entity (or a parent of the entity).

4. SURPLUSES FROM SEMINARS AND EVENTS

	THE GROUP THE ASSO		THE ASSO	CIATION
	2020	2019	2020	2019
-	\$	\$	\$	\$
Income from seminars and eve	nts: - -	63,600	-	63,600
Industry benchmarking	26,270	47,522	26,270	47,522
Lead+ (development projects)	-	243,702	w	243,702
Lead+ (man power and audit fee)	36,250	54,600	36,250	54,600
Lead - GRT	155,038	87,750	155,038	87.750
NRF study mission	404,377	272,629	404,377	272,629
Promotions - GSS and SGW	1,118,465	1,646,282	1,118,465	1,646,282
Seminars	253,772	302,082	253,772	302,082
SRA ball	· _	298,200	-	298,200
SRIC	-	130,695		130,695
Others	101,038	266,244	101,038	266,244
Others	2,095,210	3,413,306	2,095,210	3,413,306
Direct expenses	(1,512,273)	(2,607,337)	(1,512,273)	(2,607,337)
Dilloct oxbollogo	582,937	805,969	582,937	805,969

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

5. OTHER INCOME

OTTER MOOME	THE GROUP		THE ASSOCIATION	
	2020	2019	2020	2019
	\$	\$	\$	\$
Exchange difference, net	-	32	-	<u></u>
Grants and contributions recognised	96,881	4,436 11,610	96,881 -	4,436 5,639
Reversal of credit losses Sundry income	3,397	160	3,397	-
,	100,278	16,238	100,278	10,075

6. EMPLOYEE COSTS

EMPLOYEE COSTS	THE GROUP		THE ASSOCIATION	
	2020	2019	2020	2019
	\$	\$	\$	\$
Salaries and bonuses Employer's CPF contributions Part-time staff salaries Staff benefits	400,930	655,915	400,930	655,915
	55,994 7,912 26,301	69,565 18,914 20,248	55,994 7,912 26,301	69,565 18,914 20,248
	491,137	764,642	491,137	764,642

Included in employee costs were key management personnel compensation: -

	THE GROUP		THE ASS	OCIATION
	2020	2019	2020	2019
	\$	\$	\$	\$
Salaries and bonuses Employer's CPF contributions Staff benefits	148,200 9,360 12,000	164,800 15,451 10,200	148,200 9,360 12,000	164,800 15,451 10,200
	169,560	190,451	169,560	190,451

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

7. INCOME TAX

. ••••	THE G	ROUP	THE ASS	CIATION	
	2020	2019	2020	2019	
	\$	\$	\$	\$	
Current taxation: - Current year	13,205	9,442	13,205	9,442	
 Under/(over) provision of taxation in prior year 	2	(9,011)	2	(9,011)	
	13,207	431	13,207	431	

A reconciliation of the tax expense with the accounting profit for the year is as follows: -

Profit before taxation	153,675	48,514	158,151	55,578
Tax expense at statutory rate of 17% Non-deductible expenses Non-taxable income Stepped income exemption	26,125 14,163 (13,789) (14,055)	8,247 12,737 - (10,292)	26,886 14,163 (13,789) (14,055)	9,448 12,737 - (10,292)
Deferred tax assets not recognised Others	761 13,205	1,201 (2,451) 9,442	- - 13,205	(2,451) 9,442
Under/(over) provision of taxation in prior year	13,207	(9,011)	2 13,207	(9,011) 431

b) Movements in provision for taxation

	THE GROUP		THE ASSO	CIATION
	2020	2019	2020	2019
	\$	\$	\$	\$.
At beginning of the year	9,442	42,383	9,442	42,383
Income tax paid	(9,444)	(33,372)	(9,444)	(33,372)
Current year taxation	13,205	9,442	13,205	9,442
Under/(over) provision of taxation in prior year	2	(9,011)	2	(9,011)
At end of the year	13,205	9,442	13,205	9,442

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

8. PROPERTY, PLANT AND EQUIPMENT

THE GROUP	Freehold office building	Computers & software	Furniture, fittings, equipment & renovations	Library books & training aids	Total
Cost: -	\$	\$	\$	\$	\$
As at 1 October 2018 Additions	5,885,546	11,904 7,650	148,598 3,466	3,040 3,300	6,049,088 14,416
As at 30 September 2019	5,885,546	19,554	152,064	6,340	6,063,504
Additions Write offs	-	-	(1,214)	-	(1,214)
As at 30 September 2020	5,885,546	19,554	150,850	6,340	6,062,290
Accumulated depreciation:					
As at 1 October 2018 Charge for the year	210,898 58,855	11,904 848	53,004 15,561	621 1,655	276,427 76,919
As at 30 September 2019 Charge for the year Write offs	269,753 58,856	12,752 6,802	68,565 15,820 (1,214)	2,276 1,834 -	353,346 83,312 (1,214)
As at 30 September 2020	328,609	19,554	83,171	4,110	435,444
Net carrying amount: -					·
As at 30 September 2020	5,556,937	-	67,679	2,230	5,626,846
As at 30 September 2019	5,615,793	6,802	83,499	4,064	5,710,158

Freehold office property is held in trust for the group by Jannie Chan Siew Lee (Ex-President) and Wong Sioe Hong (Ex-Vice president). In prior financial year, the group appointed Ramasamy Dhinakaran (President) and Wong Sioe Hong (Councillor) as the trustees for the property, whilst Jannie Chan Siew Lee was removed. At date of this report, the group is in the process of changing the trustees with the Singapore Land Authority.

The property is mortgaged to bank as security for term loan granted (Note 14).

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

8. PROPERTY, PLANT AND EQUIPMENT (cont'd)

THE ASSOCIATION	Freehold office property	Computers & software	Furniture, fittings, equipment & renovations	Library books & training aids	Total
Cost: -	\$	\$	\$	\$	\$
As at 30 September 2018 Additions	5,885,546 -	11,904 7,650	148,598 3,466	3,040 3,300	6,049,088 14,416
As at 30 September 2019	5,885,546	19,554	152,064	6,340	6,063,504
Additions Write off		~	(1,214)	-	(1,214)
As at 30 September 2020	5,885,546	19,554	150,850	6,340	6,062,290
Accumulated depreciation: -					
As at 1 October 2018 Charge for the year	210,898 58,855	11,904 848	53,004 15,561	621 1,655	276,427 76,919
As at 30 September 2019 Charge for the year Write off	269,753 58,856	12,752 6,802	68,565 15,820 (1,214)	2,276 1,834 -	353,346 83,312 (1,214)
As at 30 September 2020	328,609	19,554	83,171	4,110	435,444
Net carrying amount: -					
As at 30 September 2020	5,556,937		67,679	2,230	5,626,846
As at 30 September 2019	5,615,793	6,802	83,499	4,064	5,710,158

9. INVESTMENT IN SUBSIDIARY COMPANY

	THE ASSOCIATION	
	2020	2019
	\$	\$
Unquoted equity shares, at cost	43,400	43,400
Impairment loss	(43,400)	(43,400)
		-

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

9. INVESTMENT IN SUBSIDIARY COMPANY (cont'd)

The association's subsidiary company is The Retail Academy of Singapore Pte Ltd ("TRAS"), a company incorporated and domiciled in the Republic of Singapore. At the financial year end, the association has an equity interest of 100% (2019: 100%) in TRAS.

The principal activities of TRAS relate to the provision of training and related information services to the retail industry and to businesses supporting the retail industry.

The investment in TRAS is held in trust by certain Council Members of the association.

Financial statements of TRAS are audited by Messrs JH Tan & Associates.

10. TRADE AND OTHER RECEIVABLES

	THE GROUP		THE ASSOCIATION	
	2020	2019	2020	2019
	\$	\$	\$	\$
Trade receivables	432,863	383,048	432,863	383,048
Membership fee receivable	91,848	123,484	91,848	123,484
Less: Allowance for credit losses	_	-		_
103003	524,711	506,532	524,711	506,532
Unbilled revenue	31,755	-	31,755	<u>.</u> '
Deposits	1,000	1,330	1,000	1,330
Prepayments	701	38,500	701	38,500
Grants receivable from ESG	1,266,892	2,264,871	1,266,892	2,264,871
Grant receivable from STB	-	200,000	-	200,000
GST receivable	u u	2,427	-	2,427
Other receivables	304		304	<u></u>
	1,825,363	3,013,660	1,825,363	3,013,660
Movements in allowance for cre	dit losses are as fo	ollows: -		
At the beginning of the year	-	11,610	-	5,639
Bad debts written off	-	(5,971)	-	-
Reversal during the year		(5,639)		(5,639)
At the end of the year		_		

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

10. TRADE AND OTHER RECEIVABLES (cont'd)

Trade receivables are non-interest bearing with no credit terms. Trade receivables are unsecured and their ageing at the financial year end is analysed below: -

Past due but not impaired: -	283,693	138,893	283,693	138,893
Less than 30 days	63,447	64,940	63,447	64,940
31 to 60 days	1,516	114,882	1,516	114,882
61 to 90 days	176,055	187,817	176,055	187,817
Over 90 days	524,711	506,532	524,711	506,532

When trade receivables are past due but not impaired, the group assesses that the credit qualities of these unsecured amounts have not changed and the amounts are still considered recoverable.

Deposits are for rental and booking of venue and services for events.

Prepayments relate to payments paid in advance for events and seminars.

11. AMOUNT DUE FROM A SUBSIDIARY COMPANY

Amount due from a subsidiary company is non-trade, unsecured, interest-free and repayable on demand.

12. CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALED	THE GF	ROUP	THE ASS	OCIATION
	2020	2019	2020	2019
	\$	\$	\$	\$
Cash on hand	421	501 824,100	420 1,294,115	500 771,216
Cash at bank	1,346,790 1,347,211	824,601	1,294,535	771,716

13. DEFERRED INCOME

Deferred income comprises the following at the financial year end: -

	THE GROUP			OCIATION
	2020	2019	2020	2019
	\$	\$	\$	\$
Grants from Ministry of Trade & Industry Retail Partners' Funds	188,872 2,984	188,872 2,984	-	<u>-</u>
	191,856	191,856	-	

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

13. DEFERRED INCOME (cont'd)

a) Grants from Ministry of Trade and Industry

	THE GROUP		THE ASS	SOCIATION
	2020	2020 2019		2019
	\$	\$	\$	\$
Balance at beginning of the year Amounts recognised	188,872	188,872	-	-
as income	-	<u> </u>	_	-
Balance at end of the year	188,872	188,872		_

Grants from the Ministry of Trade and Industry represent amounts to be used by the group in brand development of the group and course development for the retail industry.

b) Retail Partners' Funds

Retail Partners Funds	THE GROUP		THE ASS	SOCIATION
	2020	2019	2020	2019
	\$	\$	\$	\$
Balance at beginning of the year	2,984	2,984	-	•
Amounts recognised as income				
Balance at end of the year	2,984_	2,984		L

Funds received from retail partners are recognised in the income statement to match expenses incurred by the retail partners for redemption of course fee.

14, TERM LOAN

I ERIVI LOAN	THE GROUP AND ASSOCIATION			
	2020	2019		
	\$	\$		
Property Ioan Amount repayable within one year	2,553,915 (107,897)	2,656,782 (68,453)		
Amount repayable after one year	2,446,018	2,588,329		
Non-current portion of loan repayable is analysed as follows: -				
Amount payable after one year but within five years Amount payable after five years	66,635 2,379,383	260,552 2,327,777		
Amount repayable after one year	2,446,018	2,588,329		

The term loan is repayable over 25 years commencing from March 2015. The term loan is secured by mortgage over freehold office property (Note 8).

Interest is charged at 2.08% (2019: 2.48%) per annum.

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

15. TRADE AND OTHER PAYABLES

	THE GROUP		THE ASSOCIATION	
	2020	2019	2020	2019
	\$	\$	\$. \$
Trade payables Subscription and course fees received in advance Advance billings Deposit received Accruals GST payable Unutilised grants	122,840	859,677	113,235	850,072
	195,313 - -	237,449 73,147 4,000	195,313 - -	237,449 73,147 4,000
	46,062 348 1,272,987	95,816 - 1,157,824	38,762 348 1,272,987	90,866 - 1,157,824
	1,637,550	2,427,913	1,620,645	2,413,358

Trade payables are normally settled within 30 days (2019: 30 days).

Advance billings represent invoices issued in advance for events and seminars.

Unutilised grants are mainly grants received from the Singapore Workforce Development Agency and ESG collectively for the National Retail Scholarship, SME Talent Programme, LEAD and LEAD+ programme. The grants are utilised for funding of publicity expenses in promoting the scholarship scheme, for the funding of scholarships and manpower cost, and for development projects respectively.

Accruals mainly represent accrued operating expenses.

Trade and other payables and advance income are denominated in Singapore dollar.

16. RELATED PARTY TRANSACTIONS

During the financial year, there were the following transactions with the subsidiary company, based on terms agreed by the parties: -

terms agreed by the parties.	THE ASSOCIATION	
	2020	2019
	\$	\$
With subsidiary company: - Payment on behalf for subsidiary company	1,917	32,508

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NOTES TO FINANCIAL STATEMENTS - 30 SEPTEMBER 2020

17. CLASSIFICATION OF FINANCIAL INSTRUMENTS

The following table analyses the financial instruments in the statement of financial position, by their classes and categories: -

ind categories: -	THE GROUP		THE ASSOCIATION	
	2020	2019	2020	2019
•	\$	\$	\$	\$
Financial assets: - At amortised cost	3,140,118	3,799,761	3,121,867	3,779,384
<u>Financial liabilities: -</u> At amortised cost	(3,996,152)	(4,774,099)	(3,979,247)	(4,759,544)

18. FINANCIAL RISKS MANAGEMENT

The Council Members review and agree on management policies for the following financial risks which arise in the normal course of operation:

(a) Credit risk

The group has no significant concentration of credit risk. Cash is placed with reputable financial institutions.

The carrying amounts of trade and other receivables and cash and cash equivalents represent the group's maximum exposure to credit risk. Credit evaluation on each debtor is performed on a regular basis.

(b) Liquidity risk

The group adopts a prudent approach in managing its liquidity risk by maintaining sufficient cash and cash equivalents for its operational requirement and to mitigate the effect of cash flow fluctuation.

(c) Interest rate risk

The association's exposure to interest rate risk arises primarily from bank borrowings and cash at bank. The association does not expect any significant effect on the association's profit or loss arising from the effects of reasonably possible changes to interest rates on interest bearing financial instruments at the end of the financial year.

(d) Fair values

The carrying amounts of the financial assets and financial liabilities approximate the fair values of these assets and liabilities, due to their short-term nature.

The carrying amounts of borrowings approximate their fair values as they bear interest at rates which are comparable to current incremental borrowing rates for similar type of borrowing.

are comparable to current	moromonial porrowing rates as	
	End of the Audited Financial State	ments